

Partner with Security Compass

Enable customers to accelerate software time to market while managing risk

About Security Compass

Security Compass, a pioneer in application security, enables organizations to shift left and build secure applications by design. Our SD Elements platform helps organizations accelerate software time to market and reduce cyber risks by taking an automated, developer-centric approach to threat modeling, secure development, and compliance. Security Compass is also a trusted application security eLearning solutions provider, offering a full suite of on-demand, role-based courses that cover various programming languages, cloud solutions, and Infrastructure as Code (IaC) tools.



ROI
332%
over 3 years



PAYBACK
<6 months

Security Compass Partner Program

Partnership in two flavors. Whether you are looking for a low-commitment way to get started selling industry-leading AppSec solutions by becoming an Authorized Reseller. Or you want to dive deep into the world of Threat Modeling with services and become a Consulting Partner. We've got a path to help you succeed.



There are **no other vendors** providing a solution like this.

Vice President and Chief Information Security Officer, IT & Services
for Transportation & Defense

Use Cases

Speed and Scale Software Threat Modeling

Automate software threat model generation, then deliver recommended threat countermeasures and security and compliance best practices directly to developers within their existing DevOps workflows.

[Learn More](#)

Deliver Secure, Compliant Software Quickly

Implement secure software coding practices at scale in environments with increasingly complex security and compliance requirements, rapidly accelerating release schedules, and limited access to security experts.

[Learn More](#)

Obtain Authority to Operate (ATO) Faster

Enable rapid or continuous ATO in U.S. federal government DevSecOps environments by automating the identification, tracking, dissemination, and management of controls that map to U.S. federal government security and privacy controls, including NIST RMF, NIST 800-53, FedRAMP, and more.

[Learn More](#)

Enable Developers to Code Securely

Provide best-practice, role-based, accredited developer-centric application security eLearning solutions that go beyond secure coding to accelerate compliance and empower software development teams to build and release secure products faster.

[Learn More](#)

Value Program Benefits

Deal Registration Discounts

Deal registrations provide proactive partners with a pricing advantage and are designed to reward partners for their efforts in identifying, developing, and closing new Security Compass opportunities.

Renewal Incumbency

Renewal incumbency provides partners with a pricing advantage for those supporting our customers' full life cycle and renewals. With an 85%+ license renewal rate, incumbency discounts can provide partners with a steady stream of recurring revenue.

Free Technical Training

We offer a variety of training and certifications to give your sales and engineering team members the knowledge they need to succeed. Most certifications are available online and are self-paced, or we offer instructor-led learning regularly. Best of all, it doesn't cost you anything to attend.

Other Partner Benefits:

- Sales incentives and promotions
- Customizable marketing collateral
- NFR Licensing
- MDF opportunities

Not yet a Security Compass Partner? [Apply today!](#)